

# INDO AGROTECH

# EXPO & FORUM JULY 1st-7th 2025

Growing a Sustainable Future, One Harvest at a Time.

> Presented By:

ProSpace Indonesia Jaya



### **EXECUTIVE SUMMARY**



The Indo Agrotech Expo & Forum 2025 is a premier international trade exhibition focused on agricultural innovation, food processing, and agribusiness investment opportunities. Organized in Surabaya, Indonesia, this event serves as a strategic platform for knowledge exchange, trade facilitation, and investment promotion.

ProSpace Indonesia is leading efforts to facilitate Nigerian participation in this prestigious event, offering a structured delegation program that includes exhibition opportunities, business networking, and B2B matchmaking. With a focus on cassava, cocoa, palm oil, and other key agricultural commodities, this event will create direct trade and investment linkages between Nigeria and Indonesia.





### **ABOUT**

#### **INDO AGROTECH EXPO & FORUM**

The Indo Agrotech Expo & Forum is one of Southeast Asia's most influential agribusiness trade events, showcasing the latest advancements in:

- Smart Farming & Precision Agriculture
- Food Processing & Value Addition
- Agro-Financing & Investment Opportunities
- Maritime & Export Logistics
- Sustainable Agriculture & Organic Farming
- Agri-Machinery & Equipment

This event will feature over 300 exhibitors, 5,000+ trade visitors, and 50+ expert speakers, making it a vital hub for global agribusiness leaders and policymakers.





### **EVENT OVERVIEW**





**Event Name**: Indo Agrotech Expo & Forum 2025

**Date**: July 2-4, 2025

Location: Grand City Convex, Surabaya,

Indonesia

Organizer: Indo Agrotech Event Group

Target Audience: Government agencies, agribusiness investors, exporters, food processors, agricultural engineers, and technology providers.

### WHY PARTICIPATE?

- Connect with international buyers, suppliers, and investors.
- Learn about modern innovations in agriculture and food processing.
- Establish business relationships with global partners.
- Gain visibility on an international stage.
- Explore new markets for Nigerian agricultural products.
- Participate in matchmaking sessions with Indonesian investors and agribusiness stakeholders.
- Learn from global case studies and best practices to improve productivity and competitiveness.





### **KEY SECTORS**



- Smart Agriculture & Precision Farming
- Food Processing & Value Addition (Cassava, Cocoa, Palm Oil, and more)
- Maritime & Export Logistics
- Agro-Financing & Investment
- Organic & Sustainable Farming
- Agricultural Biotechnology & Green Solutions







### **INDUSTRY TREND & MARKET PROJECTIONS**

#### Global Agri-Tech Market Growth

Projected to reach \$22 billion by 2027, driven by AI, IoT, and mechanization.

## Nigeria's Agricultural Export Potential

A \$10 billion market opportunity in processed food and raw commodities.

# Southeast Asia's Demand for African Commodities

Rising demand for cassava, cocoa, palm oil, and sesame seeds.

#### **Sustainability & Innovation**

Focus on eco-friendly packaging, regenerative farming, and digital marketplaces for farmers.

### Maritime Solutions for Agricultural Trade

Innovations in cold chain logistics and shipping efficiency are reducing costs and expanding market reach.





### **BUSINESS OPPORTUNITY**



#### Maritime Solutions for Agricultural Trade

Innovations in cold chain logistics and shipping efficiency are reducing costs and expanding market reach.



# Government Collaboration

Explore bilateral trade agreements and policy frameworks supporting agribusiness growth.



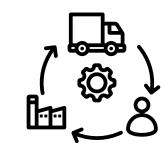
# Export & Trade Partnerships

Secure new buyers for Nigerian agricultural commodities such as cassava, cocoa, and palm oil.



#### **Technology Transfer**

Gain access to innovative farming and food processing technologies to enhance productivity.



# Supply Chain & Logistics Optimization

Partner with Indonesian firms to improve maritime trade routes and cold chain solutions for Nigerian exports.

### **ITINERARY**





### DAY 1: JULY 1 (TUESDAY) - DEPARTURE & ARRIVAL

- Departure from Lagos, Nigeria to Jakarta
- Jakarta Surabaya, Indonesia (early morning flight)
- Arrival in Surabaya (evening local time)
- Airport pickup and hotel check-in (pre-arranged by ProSpace Indonesia)
- Welcome Dinner & Cultural Introduction Night

### DAY 2: JULY 2 (WEDNESDAY)-EXPO DAY 1

- Breakfast at hotel
- Opening Ceremony at Grand City Convex, Surabaya
- Guided tour of the exhibition booths
- Panel discussion sessions on Smart Farming & Agro-Financing
- Free time to network with international exhibitors

### **ITINERARY**





### DAY 3: JULY 3 (THURSDAY) - EXPO DAY 2

- Breakfast at hotel
- One-on-one B2B Matchmaking Meetings with Indonesian investors, agroprocessors, and exporters
- Trade booth visit at the Nigerian Pavilion
- Evening Networking Mixer (optional)

### DAY 4: JULY 4 (FRIDAY)-EXPO DAY 3 & CLOSING

- Breakfast at hotel
- Final exhibitions and investment forum
- Panel discussion on Technology Transfer & Maritime Export Logistics
- Official Closing Ceremony

### **ITINERARY**



### DAY 5: JULY 5(SATURDAY) - FACILITY VISITS (EXTRA FEE:\$200)

- Breakfast at hotel
- One-on-one B2B Matchmaking Meetings with Indonesian investors, agro-processors, and exporters
- Trade booth visit at the Nigerian Pavilion
- Evening Networking Mixer (optional)

### DAY 6: JULY 6 (SUNDAY) - BUSINESS SESSION + DINNER

- Breakfast at hotel
- Business strategy roundtable: "Nigerian-Indonesian Agri-Partnerships"
- Pitch session for Nigerian businesses (short presentations to Indonesian partners)
- Legal & trade advisory Q&A with Indonesian trade officers
- Delegation Dinner

### DAY 7: JULY 7 (MONDAY) - LEISURE & DEPARTURE

- Breakfast at hotel
- City Tour & Shopping: Tunjungan Plaza for shopping, Kenjeran Beach sightseeing
- Afternoon rest and packing
- Check-out & departure transfer to Juanda International Airport
- Evening flight to Lagos, Nigeria







# EXHIBIT PROFILE AT INDO AGROTECH EXPO & FORUM 2025

#### **Machinery & Equipment**

- Accessories, tools, spare parts/ components
- Agricultural building construction
- Agricultural chemicals
- Automation, GPS and GIS technology for agriculture
- Cans machinery
- Conveying equipment
- Cultivation systems
- Electronics/ precision farming/ agricultural software
- Forage choppers
- Forage harvester
- Forestry machinery
- Greenhouse related products
- Measuring system
- Milling equipment
- Palm machinery
- Planting & harvesting machinery
- Roasting machinery
- Rubber machinery
- Tillage
- Tractors/ farmyard and front loaders
- Tires and wheels

Landscape Conservation

Technology for municipal application

#### Fertilizer

- Agricultural chemical
- Biotechnology
- Farm inputs
- Fertilizer application
- Organic products and technologies

#### Crops

- Holticulture, fruit-growing and vegetable gardening
- Mushroom growing
- Plant protection
- Plants and plant production
- Raising seedling systems
- Root crop harvesting sugar beets/ potatoes
- Seed
- Showing technology
- Special crops
- Vegetable growing

#### Feed

- Feed additives
- Feed mixers
- Feed and feedstuff production
- Feedmilling equipment
- Husbandry and feed technology
   Silo

#### **Energy**

- Alternative energy
- Energy plants production
- Energy-saving technologies for agriculture
- Production of biomass fuel, bio gas, biodiesel
- Recycling
- Renewable raw materials

#### Water

- Water management
- Irrigation/ sprinkle irrigation



### FIRST NIGERIA BOOTH AT INDO AGROTECH EXPO 2025

ProSpace Indonesia proudly introduces the first-ever Nigerian Booth at the Indo Agrotech Expo 2025, an exclusive initiative designed to connect Nigerian businesses with high-value buyers and investors in Indonesia's thriving agricultural and food industries. This initiative serves as a pioneering trade and investment gateway, providing Nigerian companies with a unique opportunity to expand internationally.

#### Why secure a spot in the Nigerian booth?

- Position your brand in front of Indonesian importers, manufacturers, and distributors actively seeking premium Nigerian raw materials.
- Secure export opportunities in cassava, cocoa, palm oil, sesame seeds, shea butter, and ginger, all of which are in high demand in Indonesia.







#### Why secure a spot in the Nigerian booth?

- Gain exclusive access to high-level trade meetings, business matchmaking sessions, and networking eventswith industry leaders and policymakers.
- ProSpace Indonesia will provide pre-event training, logistical coordination, and post-event follow-ups to help companies secure sustainable trade deals.



With Indonesia's increasing demand for African agricultural commodities, Nigerian businesses are well-positioned to establish long-term trade partnerships. The Nigerian Booth will highlight products from sectors including:

- Food & Agro-Processing.
- Raw Material Supply Chains
- Export & Trade Companies
- Sustainable & Organic Farming Enterprises









#### Nigerian Booth Package

### Cost fee - \$750 per company Strategic Market Positioning

- Be among the first 10 Nigerian businesses to showcase at Indo Agrotech Expo 2025.
- Establish your brand in Southeast Asia's rapidly growing agri-market.

#### **Premium Exhibition Features**

- Branded Booth Space with 3-Shelf Product Display in the Nigerian Pavilion.
- Professional Bahasa-Speaking Staff to facilitate communication with Indonesian and international buyers.
- Company Profile & Product Portfolio Showcasing (Digital & Physical Displays).





#### **Business Expansion & Trade Facilitation**

- B2B Matchmaking: Exclusive meetings with buyers, investors, and distributors.
- Market Entry Insights: Access key information on regulatory requirements and trade facilitation.
- Export Readiness Support: Assistance in navigating the Indonesian and ASEAN markets.

#### **Marketing & Visibility Boost**

- Professionally designed Flyers & Marketing
   Collateral for brand awareness.
- Networking with High-Value Buyers from Indonesia and global markets.

Secure your participation today and become a part of history with the first-ever Nigerian Pavilion at Indo Agrotech Expo 2025.

### PARTICIPATION PACKAGE & ITINERARY





- 1. Booth Participation Fee:
- Cost: \$750 per company.



- 4. Visa Fees
- \$500 for Nigeria passport



- 2. Round-Trip Airfare:
- Estimated Cost: \$1,689 per person (Lagos, Nigeria to Surabaya, Indonesia)



- 3. Accommodation:
- Hotel Rate: \$90 per night.
   Duration: 7-day stay, totaling \$630



- 5. Estimated Total Cost per Participant:
  - \$3,569 per participant.



None Booth Participant is \$2819 Note: Prices depends on availability of tickets prices

# TRAVEL REQUIREMENTS & PAYMENT INFORMATION

- Valid International Passport (minimum 1 year validity)
- Passport Photograph (Red Background)
- Account Statement (minimum 1 month)
- Business Registration Documents
- Letter of Invitation from Event Organizer (provided after registration)
- Proof of Payment for Exhibition Space
- Complete Application Form
- Interview with Prospace Director



#### **Payment Schedule**



- Total cost: \$3,569

- Initial Deposit: \$2,200

#### This would cover:

- Exhibition booth space reservation (\$750)
- Initial visa processing fees
- Partial airfare reservation
- Hotel booking guarantee
- Balance Payment: \$1,539
- Due Date: 60 days before the event

#### **Bank Details:**

Bank Name: Bank Central Asia (BCA)

Account Name: PT PROSPACE INDONESIA JAYA

Account Number: 4977522586

Swift Code: CENAIDJA

Bank Address: Menara BCA, Grand Indonesia, JI

MH Thamrin No 1, Jakarta 10310, Indonesia

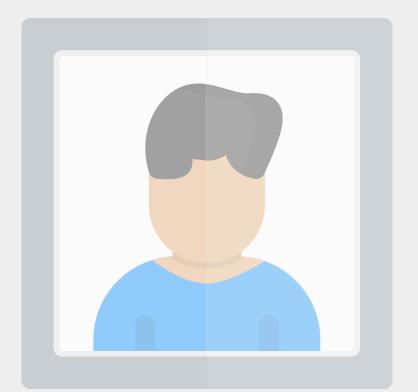
### PASSPORT PHOTO GUIDE





#### **PHOTO REQUIREMENTS**

- High Resolution, Sharp focus
- Plain white/off white background
- Neutral expression, eyes open
- Proper lighting, no shadows
- Recent (within last 6 months)
- Professional photo or scanner
- Head height 25-35mm(1-1 3/8")
- Portrait orientation (not landscape)



#### **PHOTO SPECIFICATIONS**

- Resolution: 300 DPI minimum
- File format: JPEG or PDF
- No glasses or headwear(religious exceptions)
- 3x4 White Background



### **TERMS & CONDITION**

- Exhibition space is only confirmed upon receipt of deposit payment
- All payments must be made in USD through bank transfer only
- Booth location preference is subject to availability and allocation by organizers

#### Cancellation policy:

- Cancellation 90+ days before event: 70% refund
- Cancellation 60-89 days before event: 50% refund
- Cancellation less than 60 days before event: No refund
- Exhibitors are responsible for shipping, customs clearance and return of their exhibit materials
- Exhibitors must arrange their own insurance coverage for the event
- The organizer reserves the right to change event dates or venue if necessary due to unforeseen circumstances







### **EXPECTED OUTCOMES**

- Increased Export Opportunities: Nigerian businesses will secure trade deals for agricultural commodities.
- Investment Facilitation: Potential partnerships with Indonesian firms for processing and distribution.
- Expansion of Agribusiness Networks :
   Strengthened collaborations between
   Nigerian and Indonesian stakeholders.
- Policy & Trade Insights: Access to regulatory updates and trade incentives in the Asian market.
- Business Growth & Expansion: Participants will gain practical knowledge to scale their agribusiness operations internationally.



### **PREVIOUS PICTURES**















### **CONTACT US:**



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